GOEXCEED

LARGE U.S. ENGINEERING FIRM OPTIMIZES MOBILITY INFRASTRUCTURE AND DRASTICALLY REDUCES ANNUAL WIRELESS SPEND.

GoExceed's Mobil(X) **delivers 47%** overall savings within the first year without changing current wireless carrier.

CUSTOMER PROFILE

• Fortune 1000 Engineering Firm

• 2,000+ Mobile Devices

• $700K+ Annual Mobile Spend

SITUATION

• Increasing Mobility Costs

• Manual Reporting & Auditing Processes

• Limited Internal Resources

• Growing list of other activities that IT were involved with

OVERVIEW

A Fortune 1000 engineering firm with offices throughout the U.S. and over 2,000 lines activated with AT&T. Wireless costs were not only increasing, but the internal IT departments were unable to keep up with increasing demand for custom mobility reports for top-level executives.

CHALLENGE

Due to exponential growth within the firm, the IT department found their ability to be in control of their corporate mobility management processes a growing drain on internal resources. Growing technological infrastructure projects took priority and in turn less time was spent reviewing wireless charges, credits, and data usage reports.

RESULTS

The GoExceed team conducted a detailed analysis of the client's mobility environment and identified some immediate savings initiatives. Within one billing cycle, GoExceed was able to reduce the client's mobility costs by 38% lowering the average cost per line from $55.25 to $34.25. Enterprise-wide detailed reporting, down to the individual end user level, has significantly reduced the time internal IT resources spend compiling data, analyzing invoices, and building reports.

RESULTS

38%
SAVINGS
MONTHLY

$385K
ANNUALIZED
SAVINGS

AS WELL AS:
• Centralized reporting, management and procurement
• All with no service disruptions or carrier change

MONTHLY BILLING / NUMBER OF ACTIVE LINES

$60,000 — 2,000
$50,000 — 1,500
$40,000 — 1,300
$30,000 — 1,000
$20,000 — 800

■ CHARGES ■ LINES

GOEXCEED OPTIMIZATION