GOEXCEED

The Client:

Fortune 1000 company - environmental vertical

16K+ mobile devices

Used Verizon, AT&T & TELUS as carriers

Solve(X) Helps Environmental Firm Save More than $4M Over 2 Years While Streamlining Mobility and Data

CHALLENGE

An environmental firm struggled with rising mobility spend and lacked the insight to control costs

- Because of soaring mobile costs, a US-based environmental company had exceeded its IT budget and needed to reduce expenses.

- Unfortunately, its team didn't have the time to manually review how its 16,000 lines were being used and decide which lines to cut.

- At the same time, the company's IT staffers were overwhelmed by hundreds of requests for repairs, device activations and upgrades each week.

AT-A-GLANCE

THE OBSTACLES

- (x) Increasing mobile costs
- (x) Lack of visibility into device usage
- (x) Team overwhelmed with service requests

THE RESULTS

- (x) More than $4M in savings
- (x) Ongoing cost optimization
- (x) Integrated mobility help desk

SOLUTION

Solve(X) gives the client greater visibility into mobile usage while taking responsibility for repairs and service requests

- Solve(X), GoExceed's proprietary platform, automatically analyzed the client's mobile billing and data usage — and quickly found hundreds of unused lines that were still being billed each month.

- By studying usage data, Solve (X) also found the optimal plan for each employee, which helped prevent data overage charges.

- And the client now outsources mobility-related repairs and service to Solve(X) and its Mobile Care tool, allowing the client's IT staff to focus on other priorities.

WIN

With Solve(X)'s help, the company has saved more than $4M over two years

- By optimizing data plans and shutting down unused lines, Solve(X) saves the client about $60K each month.

- GoExceed also helps negotiate carrier contracts for the client, ensuring the company receives fair, industry-standard pricing.

- And that's not counting the efficiency gains that were generated by freeing the IT staff from mobility management and repairs.

SOLVE (x)