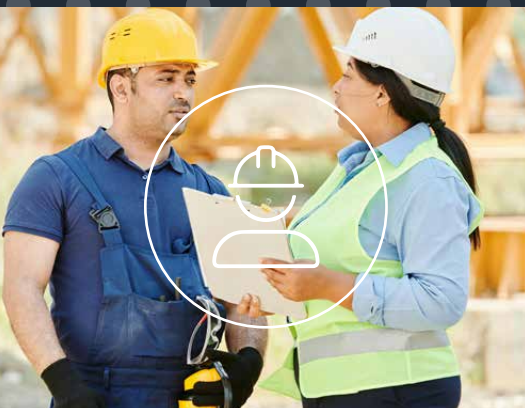


GoExceed Saves Leading US General Contractor Over \$1.25M While Optimizing Mobile Management

The Client:

Top 10 US general contracting firm

3,500+ wireless devices



CHALLENGE

You can't manage your mobile investment if you can't measure it

- A large general contractor had almost no visibility into its 3,500+ wireless devices, which were deployed through a dozen offices nationwide by AT&T and Verizon.
- The contractor didn't have a complete inventory of all its devices and couldn't verify which ones were actually being used.
- Reporting was extremely time-consuming as team members had to download usage data from individual portals and compile the information manually.
- As a result, the contractor lacked the insights it needed to optimize costs and procure mobile assets more effectively.

AT-A-GLANCE

THE OBSTACLES

- ⓧ Multiple carriers
- ⓧ Inaccurate inventory of mobile assets
- ⓧ No formal procurement process
- ⓧ Limited internal resources

THE RESULTS

- ⓧ \$85K+ in monthly savings
- ⓧ Centralized reporting, management and procurement across all carriers
- ⓧ No carrier change or service disruptions



SOLUTION

Solve(X) optimizes mobile management with in-depth reporting and analytics

- Solve(X), GoExceed's proprietary platform, quickly performed a cost-benefit analysis that would have taken months for an IT team — and discovered a majority of the client's devices were on the wrong data plans.
- Today, the platform constantly reviews and adjusts plans as needed so the client doesn't incur overage charges or waste money on underused devices.
- Solve(X) automatically created and updates a comprehensive inventory of all the client's mobile devices, mapped to specific users and departments.
- That allows the general contractor to quickly identify and shut down plans attached to former employees.

WIN

The client saves \$85K each month and enjoys a major boost in efficiency

- Thanks to its OneSYNC tool, Solve(X) integrates seamlessly with ServiceNow and Microsoft Intune, the client's existing solutions, creating huge time savings through automation and centralization.
- Efficiency improvements are equivalent to gaining 35% of a full-time employee.
- Thanks to Solve(X), the general contractor also saves an average of \$85,000 each month on data plans — without changing carriers or disrupting service.
- Not only has GoExceed helped the client formalize its mobile procurement, GoExceed also negotiates carrier contracts on the client's behalf.