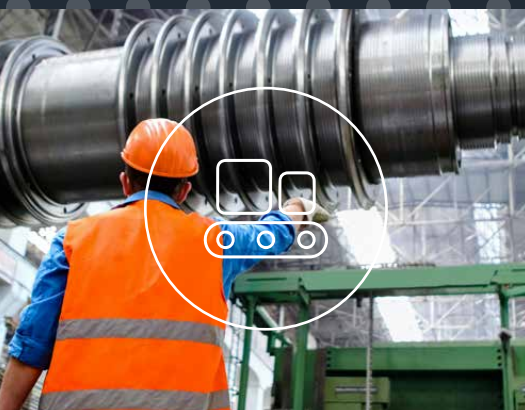


# Manufacturing Company Saves \$38K Each Month on Mobile While Making IT More Efficient

### The Client:

Fortune 500 industrial manufacturer  
5,000+ mobile devices across two carriers  
\$1M+ annual mobile spend



## CHALLENGE

**The client didn't have all the information necessary to effectively manage its mobile devices and plans**

- A Fortune 500 industrial manufacturer owned a rapidly growing fleet of smartphones, tablets and Wi-Fi cards, but it couldn't easily see how those resources were being used.
- The client received reporting on mobile usage and spend only once a month. As a result, it struggled to control mobile costs in real time.
- That reporting was being produced manually, a time-consuming and labor-intensive process for IT staff, whose budget and resources weren't growing as fast as its list of mobile responsibilities.

## AT-A-GLANCE

### THE OBSTACLES

- ⓧ Increasing mobile spend
- ⓧ Manual reporting and auditing processes
- ⓧ Limited internal resources

### THE RESULTS

- ⓧ Monthly savings of \$38K+
- ⓧ Automated reporting and audits
- ⓧ Centralized database of mobile devices
- ⓧ No carrier change or service disruptions



## SOLUTION

**Solve(X) brings mobile spending and reporting under control — without requiring extra budget or staffing**

- Solve(X), GoExceed's proprietary platform, automatically performed an in-depth audit of all the client's devices and plans, across all its employees, locations and carriers.
- Thanks to Solve(X)'s analysis, the client can now be proactive about cutting costs and managing its investment in mobile.
- Solve(X) and its Mobile Care tool also handle users' requests for line changes, repairs and other help, reducing the amount of time spent by the client's IT team on mobile management.

## WIN

**The client sees immediate cost savings, and the IT team frees itself from manual reporting**

- Within one billing cycle, Solve(X) helped cut the client's monthly mobility costs by 38%.
- The client now enjoys detailed reporting and analytics for its entire mobile network, down to the individual user. Better reporting lets the client make more informed decisions about mobile.
- Because the reporting is automated, the client's IT team spends significantly less time organizing data, creating reports and analyzing invoices.