# **GO**EXCEED

## Trucking Company Simplifies Mobile Management With Solve(X), Saving Significant Amounts of Time and Money

### CASE STUDY

#### The Client:

Trucking vertical

4,800+ mobile lines, including 2,000+ truckbased routers

Carriers include Verizon, AT&T and T-Mobile



### **AT-A-GLANCE**

### THE OBSTACLES

- Lost more than \$30K per month on data overages
- Truck drivers struggled to monitor their routers

Data management suffered because it involved three carriers

### THE RESULTS

- Greater operational efficiency
- Monthly savings of roughly \$32K
- Annual savings of \$386K

# SOLVE

### CHALLENGE

### Overage charges were taking a huge bite out of the client's mobile budget

- A large trucking company was losing \$30K or more each month to data overage charges.
- The company asked its drivers to monitor their truck-based routers and, if necessary, shut them down to avoid going over their data limits, but the drivers needed to focus on their primary job: safely bringing their shipments from Point A to Point B.
- Spotting other opportunities for cost savings was difficult because the client had thousands of lines and devices supported by three different carriers, each with its own online portal.

### SOLUTION

### Solve(X) brings all of the client's mobility data together in one place for easier management

- The client used Solve(X), GoExceed's proprietary solution, to automatically analyze mobile usage across every device in its workforce.
- Not only did Solve(X) find and shut down 500 unused lines, it constantly identifies the optimal data plan for each employee. That way, it's much less likely that a user will incur overage charges.
- Solve(X) serves as a "single pane of glass" for managing help requests and monitoring devices and usage data in real time, across all the company's carriers.

### WIN

### Operational efficiency skyrockets under Solve(X) — as do savings on mobility spend

- Streamlined data management means more time and energy for more strategically important work.
- Solve(X) has helped put \$386K back in the client's IT budget each year.